GROWTH OUTREACH & SUCCESS

2016 INTERFAITH COMMUNITY SERVICES ANNUAL REPORT
MISSION

INTERFAITH COMMUNITY SERVICES EMPOWERS PEOPLE IN NEED TO STABILIZE AND IMPROVE THEIR LIVES THROUGH COMPREHENSIVE PROGRAMS IN PARTNERSHIP WITH DIVERSE FAITH COMMUNITIES AND PEOPLE OF COMPASSION.
Dear Friends,

Thank you for your extraordinary support of Interfaith over the past year. Together, we empowered 17,075 individuals to begin a path towards self-sufficiency.

This year has been a time of astounding growth, outreach, and success. Interfaith has strengthened its commitment to serve our neighbors in need throughout North County by operating mobile service locations in all corners of the region. These locations allow Interfaith to more effectively meet the needs of North County residents with limited transportation options by providing essential nutritional and social services support to break the cycle of homelessness and poverty.

Interfaith proudly opened Haven House Year-Round Emergency Shelter, the first in North County to provide safe and secure housing for both men and women each night of the year. We completed construction of the Hawthorne Veteran and Family Resource Center to provide a nurturing place for homeless veterans to recuperate after hospital stays. Interfaith has led regional efforts to better help our most vulnerable homeless neighbors, increasing collaboration and reaching more people than ever before.

Interfaith’s programs have also become stronger and more effective than ever in helping community members achieve stability and independence. Our diverse network of faith centers, volunteers, donors, businesses, government, and non-profit partners come together to most effectively and efficiently “Help People Help Themselves.”

Greg Anglea
Executive Director
Cohn Family Executive Chair

Silas Harrington
Chair, Board of Directors
CARLSBAD | The North County Labor Connection hiring hall provides safe employment connections, nutrition assistance and social services for workers and their families.

RANCHO SANTA FE | In partnership with the Rancho Santa Fe Foundation and Dreams for Change, the North County Senior Connections Program provides meals and social activities for seniors.

Additional services in these areas:

OCEANSIDE | The Transitional Youth Academy supports students at Oceanside High School, El Camino High School, and Ditmar School.

The Haven House Year-Round Emergency Shelter provides North County’s only year-round facility for both men and women.

Additional services in these areas:

VISTA | Mobile tax preparation services help community members prepare their tax returns and connects them to comprehensive services to promote independence.

MOBILE SOCIAL SERVICES - Interfaith provides mobile social services, which are crucial to empowering community members to achieve self-sufficiency in the most rural areas of our county.

Additional services in these areas:

ESCONDIDO | The new Hawthorne Veteran and Family Resource Center provides shelter and comprehensive care for homeless veterans recovering from hospital stays.

SAN MARCOS | Interfaith provides emergency assistance, minor home repairs, and case managed social services to ensure seniors can live safe and thriving lives as they age.

Additional services in these areas:

ENCINITAS | Housing assistance and case management work to end veteran homelessness throughout the region.

ESCONDIDO - The new Hawthorne Veteran and Family Resource Center provides shelter and comprehensive care for homeless veterans recovering from hospital stays.

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MOBILE SOCIAL SERVICES - Interfaith provides mobile social services, which are crucial to empowering community members to achieve self-sufficiency in the most rural areas of our county.

Additional services in these areas:
Interfaith works to end hunger for North County’s vulnerable residents and low-income families by connecting community members with nutritional assistance including hot meals and emergency food supplies. Often, individuals and families first come to Interfaith in search of a meal; however, they are quickly connected to our comprehensive programs that address the root causes of their hunger.

Open 365 days a year, the Margaret R. Freund Family Nutrition Center provides hot meals and sack lunches to improve the nutritional security of North County individuals and families. Thousands of emergency food supplies are also distributed through multiple service centers and community-based locations to fight hunger throughout the region.

I came in for something to eat. I had no idea of everything Interfaith had to offer. Interfaith has restored my faith in humanity.
Community members engaged in Interfaith’s Social Services Program who improved their self-sufficiency.

75% Gained Employment
72% Gained Permanent Stable Housing

Interfaith’s Self-Sufficiency and Employment Services provide comprehensive support to empower individuals to achieve independence and stability. Through comprehensive case management and supportive services, Interfaith’s compassionate social workers ensure community members stay on track to successfully reach their employment and self-sufficiency goals. Services include employment development, nutritional support, housing connections, emergency rental assistance, transportation and clothing assistance, financial literacy, tax preparation, as well as homeless court and weekly legal clinics.

Interfaith recognizes that a stable income can provide the foundation for a secure and prosperous future. Interfaith’s employment services provide individuals with vocational development and training opportunities, resume and interview trainings, as well as connections to employment opportunities providing livable wages. North County Labor Connections, which operates hiring centers in Escondido and Carlsbad, connects workers to safe temporary and permanent employment opportunities.

Interfaith has made healing happen in my family. My kid wakes up with two parents now – that’s amazing. We are now focusing on making our house a home.
Through the Transitional Youth Academy, over 600 Oceanside students at-risk of not graduating from high school engage in mentoring and leadership development. Of these students, 110 engage in workforce training and intensive case management. The program is particularly unique, as the Transitional Youth Academy provides mentoring to students directly on campus at Oceanside High School, El Camino High School, and Ditmar School. The Transitional Youth Academy also connects students to therapeutic horseback riding opportunities, outdoor exploration trips, and summer internship positions to further encourage academic success.

The Transitional Youth Academy has become a force of nature in reducing high school dropout rates. Year after year, over 95% of all students engaged in the intensive case management services provided by the Transitional Youth Academy successfully graduate from high school.

Now I have confidence, experience, and opportunities. I'm nervous to graduate, but I'm so excited too.
Interfaith’s housing programs work to end homelessness in North County by connecting individuals with the organization’s wide range of emergency, transitional, and permanent housing facilities located throughout the region. Over the past year, 758 individuals and families slept under an Interfaith roof.

Interfaith also prevents the cycle of homelessness from even beginning by providing emergency rental assistance to families and individuals facing imminent eviction. In total, 1,432 individuals were served by Interfaith’s diverse housing programs last year.

Housing programs include specialized resources for homeless men and women, as well as families, veterans, seniors, and individuals with disabilities. All housing programs include case management and supportive services to ensure individuals achieve not only housing stability, but also self-sufficiency.

When everyone else had said no, Interfaith said yes. I now have a safe home for us, and more space than we ever had in our lives.
BEHAVIORAL HEALTH & RECOVERY

Interfaith’s Behavioral Health and Recovery programs work to improve the mental health and wellness of North County community members. Interfaith offers a wide variety of behavioral health services through individual, group, couples, and family counseling. These essential services are provided to homeless individuals, as well as participants in Interfaith’s complimentary social services and housing programs. Through the Escondido Community Sobering Services Program, Interfaith also offers sobering services and housing to empower individuals to break the cycle of addiction.

Coming to Interfaith was a life changing decision.

93%
Veterans receiving counseling who improved mental health wellness and stabilization

89%
Veterans receiving counseling who improved family and peer relationships

179
Parents and children engaged in counseling through the Family Housing Program

93%
Veterans receiving counseling who improved family and peer relationships

2016 SUCCESSES
The Veterans Assistance Program utilizes proven practices to improve the dignity and health of our nation’s heroes. Last year, Interfaith provided specialized services to 924 veterans through a variety of programs including housing, employment development, health care services, mental health counseling, case managed social services, and legal assistance services.

Interfaith is committed to ending homelessness among our nation’s veterans. Through emergency and transitional housing, as well as a rental assistance program, Interfaith worked to prevent and end homelessness for over 561 veterans last year. Interfaith also ensures veterans can successfully transition their military experiences to civilian careers. Over the past year, more than 225 veterans received specialized employment development services including vocational training opportunities, resume and interview preparations, as well as connections to job opportunities providing livable wages.

I am so hopeful for my future. This has changed my life and given me a new beginning.
All of Interfaith’s comprehensive services, including nutritional assistance and housing, are available to North County seniors in need. However, Interfaith also provides specialized services and case management to empower vulnerable seniors to maintain independent and thriving lives.

By completing minor home repairs, such as replacing doors or installing grab bars, Interfaith ensures seniors can safely navigate within their own homes as they age. Interfaith also connects isolated and disabled seniors to emergency assistance, as well as daily check-in calls to promote independence. The North County Senior Connections Program improves the nutritional security of seniors by utilizing a mobile food truck to provide community-based lunches, as well as socialization and wellness activities for seniors in San Marcos and Vista.

My life went from night to day. This program has become my angel on earth.
In October 2015, Interfaith completed renovations and opened the Hawthorne Veteran and Family Resource Center. This facility provides 32 beds to care for homeless veterans and non-veterans as they recuperate from hospital stays. The Recuperative Care Program located within the Hawthorne Veteran and Family Resource Center provides wraparound services including housing, health care services, counseling, and case managed social services. With veterans engaged in the program for 30 to 90 days, Interfaith stabilizes the veterans’ medical and mental health conditions, as well as supports their transition to stable and permanent housing.

Recuperative Care Program veterans who overcame homelessness since the opening of the Hawthorne Veteran and Family Resource Center

In December 2015, Interfaith finished construction improvements to its former winter shelter and opened North County’s first year-round emergency shelter for both men and women. Thanks to overwhelming community support and donations, Interfaith will never again have to close the shelter doors at the end of the winter season.

The Haven House Year-Round Emergency Shelter offers safe and secure shelter for up to 49 homeless men and women each night. All residents are provided with much more than just a place to sleep. Each person staying at the Haven House Year-Round Emergency Shelter is connected to hot meals, showers, laundry facilities, as well as individualized case management to break the cycle of homelessness.

Haven House Year-Round Emergency Shelter participants who overcame homelessness
At Interfaith, we are engaging volunteers with diverse skill sets across all programs and departments, expanding service capacity and furthering our ability to transform thousands of lives each year. We are continuously grateful for the thousands of dedicated volunteers who contribute their time to Interfaith each year.

Because of our committed and compassionate volunteers, Interfaith’s programs are stronger and more effective than ever before. Recently, Interfaith became one of the first organizations in California to be certified as a Service Enterprise organization. This distinction recognizes Interfaith’s exceptional commitment to recruiting, managing, and integrating volunteers to allow our organization to more effectively address community needs.

Last year, charitable donations by cash, credit card, stock transfers and IRA transfers to Interfaith Community Services had an immediate impact on the people we serve. We are incredibly thankful to the 2,096 individuals, families, foundations, corporations, faith communities and organizations who contributed a total of $3,739,524 in private charitable gifts.

Highlights include the tremendous support we received for donations directed towards “where the need is greatest” which provided unrestricted funds to support our various programs. We were also honored by support provided to create the new Haven House Year-Round Emergency Shelter and Hawthorne Veteran and Family Resource Center, as well as donations for the Offering Hope in Housing Rental Assistance Program, air conditioning units for our Aster Street apartments, Adopt a Family/Veteran Program, and the Transitional Youth Academy’s Adopt-a-Scholar Program.

Additionally, through increased outreach for in-kind gifts of food, furniture and household goods, Interfaith secured essential support from 1,203 individuals, families, corporations, faith communities and organizations.

1,804
Total Number of Individual and Group Volunteers

40,600
Total Volunteer Hours

$1,120,560
Cost Savings Due to Volunteer Hours Served
### STATEMENT OF FINANCIAL POSITION
As of June 30, 2016 (UNAUDITED)

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<thead>
<tr>
<th>ASSETS</th>
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<tbody>
<tr>
<td>Cash</td>
<td>$791,420</td>
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<tr>
<td>Accounts Receivable</td>
<td>$1,260,514</td>
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<td>Prepaid - Long Term</td>
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<td>Other Current Assets</td>
<td>$161,147</td>
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<tr>
<td>Investments</td>
<td>$4,650,778</td>
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<tr>
<td>Property &amp; Equipment (Net)</td>
<td>$1,062,782</td>
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<td><strong>TOTAL ASSETS</strong></td>
<td><strong>$24,335,674</strong></td>
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<table>
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<tr>
<th>LIABILITIES</th>
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<tr>
<td>Accounts Payable</td>
<td>$159,286</td>
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<td>Accrued Interest</td>
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<td>Other Accrued Expenses</td>
<td>$594,652</td>
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<td>Capital Lease</td>
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<td>Long Term Debt</td>
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<td><strong>TOTAL LIABILITIES</strong></td>
<td><strong>$5,074,043</strong></td>
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<table>
<thead>
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<th>NET ASSETS</th>
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<tr>
<td>Unrestricted</td>
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<td>Undercapitalized</td>
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<td>Total Unrestricted</td>
<td>$12,197,488</td>
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<td>Total Temporarily Restricted (Endowment)</td>
<td>$1,763,790</td>
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<tr>
<td><strong>TOTAL NET ASSETS</strong></td>
<td><strong>$13,961,271</strong></td>
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<tr>
<td><strong>TOTAL LIABILITIES &amp; NET ASSETS</strong></td>
<td><strong>$24,335,674</strong></td>
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### STATEMENT OF REVENUES & EXPENDITURES
Fiscal Year Ended June 30, 2016 (UNAUDITED)

#### SOURCES OF PRIVATE CHARITABLE GIFTS

<table>
<thead>
<tr>
<th>Category</th>
<th>Percentage</th>
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<tbody>
<tr>
<td>Corporations, Small Businesses &amp; Organizations</td>
<td>53%</td>
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<tr>
<td>Faith Related Communities &amp; Schools</td>
<td>32%</td>
</tr>
<tr>
<td>Contributions to Building Projects or Equipment</td>
<td>15%</td>
</tr>
</tbody>
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#### CHARITABLE GIFTS

- Contributions to Building Projects or Equipment: 15%
- Contributions to Specific Causes or Programs: 32%
- Contributions to Greatest Need: 53%

#### REVENUES & OTHER SUPPORT

<table>
<thead>
<tr>
<th>Revenue Type</th>
<th>Amount</th>
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<tbody>
<tr>
<td>Government Grants &amp; Contracts</td>
<td>$7,791,522</td>
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<tr>
<td>Total Charitable Gifts</td>
<td>$12,683,665</td>
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<tr>
<td>Donated Goods and Services</td>
<td>$1,191,701</td>
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<tr>
<td>Program Services</td>
<td>$1,921,808</td>
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<td>Occupancy Expense</td>
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<td>Interest Expense</td>
<td>$117,829</td>
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<td>Depreciation</td>
<td>$510,529</td>
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<td>Other Expenses</td>
<td>$91,282</td>
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<td><strong>TOTAL EXPENSES</strong></td>
<td><strong>$12,625,914</strong></td>
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<td><strong>TOTAL GAIN / LOSS</strong></td>
<td><strong>$57,751</strong></td>
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#### EXPENSES

- Personnel & Related Expenses: 53%
- Donated Goods and Services: 15%
- Program Services: 6%
- Occupancy Expense: 4%
- Interest Expense: 39%
- Depreciation: 6%
- Other Expenses: 39%
- **TOTAL EXPENSES**: $12,625,914
- **UNREALIZED GAIN (LOSS) on Investments**: $30,071
- **TOTAL EXPENSES**: $12,683,665
- **TOTAL EXPENSES**: $57,751

### BOARD OF DIRECTORS

- Silas Harrington, Chair
- Rev. Meg Decker, Vice Chair
- Gary Luoto, Treasurer
- Jeff Vistica, Secretary
- Lisa Brinig
- Laurie Burt
- Christine Carrick
- David Dollins
- Gene Evenskaas
- Michael Friedrichs
- Zeynep Ilgaz
- Manny Martinez
- Kate McKenzie-Sweet
- Paul Pottlo
- Stephen Smith
- Christine Weigel-Schwan